

# MIKHAIL GAVRILOV

20 Y.O., MOSCOW, RUSSIA

[wagmiky@gmail.com](mailto:wagmiky@gmail.com) | [LinkedIn](#) | [Telegram](#) | [Website](#)



## EDUCATION

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<b>New Economic School (NES) and Higher School of Economics (HSE)</b>	Moscow, Russia
<i>Joint Program, Bachelor of Arts in Economics (top-1 Program in Eastern Europe)</i>	<i>Sep. 2024 – Jul. 2028</i>
<ul style="list-style-type: none"><li>Received an entrance scholarship awarded for academic achievements in high school</li><li><b>Career-oriented courses:</b> Financial Accounting and Reporting, Data Science, Linear Algebra, Microeconomics-1+2, Macroeconomics-1+2, Combinatorics, Calculus-1+2, Economics of Networks, Statistics</li><li><b>Activities:</b> XVI and XVII Annual NES 5km runs, Volunteering, 15+ career events attendee</li></ul>	

## EXPERIENCE

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<b>Co-founder &amp; CEO of UnWined</b>	Jan. 2026 – Present
<i>A science-backed sobriety app</i>	<i>Moscow, Russia</i>
<ul style="list-style-type: none"><li>App Store release is expected in summer 2026</li></ul>	
<b>PR Team Member</b>	Nov. 2025 – Present
<i>Banking&amp;finance Society (BFS) at NES</i>	<i>Moscow, Russia</i>
<ul style="list-style-type: none"><li>Head of club's rebranding and new design system integration</li><li>Developed the user migration framework from VK to Telegram</li></ul>	

## ACHIEVEMENTS

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<b>Global Case Competition at Harvard</b>   <i>Finalist, top-10 out of 229 teams worldwide</i>	Feb. – Mar. 2026
<ul style="list-style-type: none"><li>The first Russian team to reach the championship final</li><li>Analyzed the feasibility of an M&amp;A deal between 2 European companies, proposed a better candidate for the merge</li></ul>	
<b>Cup Moscow Case Championship</b>   <i>75th percentile</i>	Nov. 2025
<b>Process Mining Case Championship by Sber</b>   <i>Top-1 out of 200+ teams</i>	Sep. 2025
<ul style="list-style-type: none"><li>Found 25 inefficiencies in the dataset of car insurance claims and presented 27 solutions for avoiding them</li></ul>	
<b>Finopolis.365 Case Championship</b>   <i>Semi-finalist</i>	May 2025 – Oct. 2025
<ul style="list-style-type: none"><li>Conceptualized a platform for exchanging anonymized data between individuals and SMEs in Russia</li><li>Presented the solution on the biggest fintech forum in Russia – “Finopolis”</li></ul>	
<b>Eurasian Linguistics Olympiad</b>   <i>Winner</i>	Mar. 2024
<b>The Case Championship in Economics and Entrepreneurship by HSE and Sber</b>	Oct. 2023 – Dec. 2023
<ul style="list-style-type: none"><li>Final participant (top 15 out of 2200+ teams)</li><li>Offered a comprehensive solution for developing Olympics-level cross-country skiing in the Altai region, Russia</li></ul>	
<b>Silicon Valley Camp</b>   <i>2nd place out of 120+ participants</i>	Jul. 2020 – Aug. 2020

## SKILLS, COURSES

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**Languages:** Russian (native), English (C1), French (A2)  
**Test scores:** 135/160 (C1 equivalent) on Duolingo English Test (DET, March 2026), 1380 on the SAT (May 2023)  
**Technical Skills:** LaTeX, Figma, Cursor, MS Office, Miro  
**Courses:** Intro to Game Theory by MSU, CBR Bank ESG program (*in progress*), Google Project Management Professional Certificate (*in progress*), A/B testing basics by Yandex, “Fintech: regulation, product, CX” course, “AI for work” course by Anthropic  
**Hobbies:** Long-distance running, non-fictional literature, hip-hop dancing, singing, theatregoer